

Message Text

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PAGE 01 LYON 00128 110239Z

67

ACTION EUR-12

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UNCLAS LYON 128

E.O. 11652: N/A
TAGS: BEXP, FR
SUBJECT: WTDR E.R.A.I.N. SA (ENGINEERING ET REALISATION
D'AUTOMATISMES INDUSTRIELS)

REF: USDOC 07601

L'ADRESSE 3 BOULEVARD HENRI FLEURY, 38200 VIENNE, PAUL POGGI,
PRESIDENT, TELEX: 90406 ERAIN VIENN, TELEPHONE: 856240

2. CORPORATION ESTABLISHED IN 1970 CAPITALIZED AT FOUR HUNDRED THOUSAND FRANCS, IT EMPLOYS 40 PERSONS, SINCE 1973 IT IS THE EXCLUSIVE DISTRIBUTOR FOR FRANCE OF BRITISH SAFE LOAD INDICATORS MADE BY EKCO INSTRUMENTS LTD OF SOUTHEND ON SEA, ENGLAND AND OF SWISS AUTOMATIC WATER DOSIMETERSMADE BY PROCEQ OF ZURICH , SWITZERLAND , SINCE 1970 OF CONSTRUCTION US LASERS FOR PIPE LAYING MADE BY A.G.I. (AUTOMATIC GRADE LIGHT) OF JACKSONVILLE, ARDANSAS IMPORTED THROUGH AGL AT FLEET ALDESHOT, ENGLAND, ERAIN HAS 4 AGENTS, ITS VOLUME OF SALES IS SIX MILLION FRANCS, IT HAS THREE DIFFERENT ACTIVITIES, IN ETS WORKSHOP AT VIENNE IT HAS AN AUTOMATION ENGINEERING DEPARTMENT MAKING CONSOLS AND PANELS, THE SECOND ACTIVITY IS THE TECHNICAL ASSISTANCE DEPARTMENT IN WHICH THE SAFE LOAD INDICATORS OF EKCD ARE MOUNTED AND CALIBRATED, THE THIRD ACTIVITY IS THE SALE OF AGL CONSTRUCTION LASER FOR PIPE LAYING

3. FINANCIAL REFERENCES: CREDIT LYONNAIS AND SOCIETE GENERALE BETH AT 38200 VIENNE

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4. NO DIRECT AGENCY AGREEMENT WITH US FIRMS

5. LOCAL CREDIT SOURCES STATE THAT FIRMS COMMITMENTS ARE MADE
PUNCTUALLY THAT COMMERCIAL REPUTATION IS EXCELLENT , GOOD CREDIT
APPRAISAL , FIRM CONSTANTLY EXPANDING.
HARRINGTON

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Message Attributes

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